



MCA Awards 2018 Winner

Commercial Excellence

PwC with Rolls Royce Holdings Plc

Rolls-Royce needed to significantly transform its future global logistics services to support the business as it shifts to a total care model. Rolls-Royce partnered with PwC to deliver an 18 month strategy-through-to-execution transformation project, to design a flexible and responsive supply chain whilst providing improved customer service levels and achieving significant cost reduction.

PwC worked collaboratively with Rolls-Royce to negotiate multi-million pound contracts on more favourable terms, better service and risk management and setting the basis for the next 10-20 years service. By working closely together the outcomes exceeded the targets for both cost reduction, improved service levels, application of digital technologies and rigorous quality control.