

PROJECT ENTRIES

Guidance

- The MCA Awards can only be entered by full MCA members (membership must still be valid up to and including MCA Awards Ceremony and Dinner Date 2024).
- The strict deadline for entries to be submitted is Friday 15th March 2024. Entries submitted after this date will not be marked. There can be no request for extensions.
- All client projects must be contracted directly with a UK based member firm. Projects cannot be submitted if they are contracted to consultancy firms incorporated and paying taxes outside of the UK. Projects can of course involve international overseas work and travel and involve staff based in the UK or overseas.
- All projects should have been completed in the 36 months before the entry deadline.
- All projects must be contracted and delivered by a UK based member firm.
- A project can only be submitted for one category.
- No project or individual entry can be submitted into more than one category.
- The judges reserve the right to re-allocate an entry to a different category if appropriate.
- Each Submission must contain a declaration signed by a senior representative at the MCA member firm stating that all the information provided is true and factually accurate. Please ensure the submission entered is supported by your client at the highest level as they will be expected to attend an interview should you reach the finalist stages. Signed off quotes from clients in submissions are **strongly recommended**. We **strongly recommend** that you have also the summary approved by the relevant press contact in your client firm to ensure a smooth process in the MCA Awards as it will feature on the MCA website.
- Once an MCA Awards entry has been approved by a client it cannot be withdrawn after Monday 2nd September 2024 and all your clients must understand this rule.
- Sometimes clients do not want to be identified but we strongly recommend against this. The whole purpose of the MCA Awards is to promote externally the valuable work consultants have done with clients.
- Should you be shortlisted you will be informed on Wednesday 8th May 2024.
- All finalist entries will be asked to attend a 25-minute interview with a panel of independent judges. The MCA judging panel is detailed on the MCA website.
- One consultant representative, who worked directly on the project, must be able to attend the interview on the date set by the MCA. The judging days for 2024 are between Monday 3rd June Friday 5th July. A client representative should be available for interview on these dates and the contribution of clients is vitally important to the success of your entry. We strongly recommend a senior client attends the interview.
- We accept joint entries where two consultancy firms have worked together for a single client. Please note when purchasing your entry, we can only accept payment from one card, or invoice to a single address. Split payments should be dealt with internally between the two firms.
- The MCA judging panel reserves the right to withdraw any entry or finalist from the MCA Awards permission for reputational reasons.



Submission

For each project entry you must submit the following:

Item	Notes
Written Entry x2	MS word format Please provide TWO copies of the Project submission, one copy must have no mention of the consultancy's name for the judges to review (it must have no branding and be in Arial font size 10). The other submission can include both.
Declaration Form	Must be signed by consultancy firm and submitted with entry.

Media Requirements:

Should you become a finalist the MCA would like to promote you on our website and social media platforms.

We would like you to supply multimedia materials to support your entry which the MCA will use in their communications for the awards.

All materials should be supplied with the project entry and uploaded on to the MCA Awards Platform by the submission deadline.

Please provide the following materials:

500-word Summary	Will be used on MCA website
	Document will not be judged
	Should be written as a case study for the project submitted
	Must be in MS word format
	Jargon-free language
Media Requirements	Must supply high-res images to support the project (where possible please submit any additional materials which you can bring the project to life)
	• Twitter/X handle
	Consultancy Logo
	Client Logo

For any questions regarding Communications please contact Director of Communications and Research:

Caroline Florence: caroline.florence@mca.org.uk



Written Entry Criteria

- Each entry must constitute a **2,000 word** case study and follow the structure outlined below. Failure to do so may result in disqualification. Word counts include all headings and footnotes, but not words in diagrams and charts, or the cover sheet. Pages should be numbered.
- Entries must submit Two Word documents.
 - One must include a cover sheet stating the name of the consulting firm, the name of the client, and the category being entered; and may include the consulting firm and client logos. This cover sheet will not be included in the word count.
 - One must have no mention of the company name or any company branding. It should still include the name of the client and the category being entered on the cover sheet.
 This cover sheet will not be included in the word count.
- Up to three technical diagrams, charts or photos/images, that help to tell the story, may be included. Please note the imagery must be able to be viewed clearly on either MS word or pdf document.
- No additional documentation or other supporting material will be accepted.
- The judges will be looking for an engaging and informative account of the project and what it achieved.

Written Entry Structure

1. Executive Summary (no more than 250 words)

This should provide a summary of the project and what it achieved. Include an explanation of what you did that your client could not have done without your involvement.

2. Project and Approach

This should cover:

- The client problem
- The solution and objectives
- How the process was managed, including showing how difficulties were tackled
- The approach taken by the consultants
- The client/consultant relationship, including how the consultants positively challenged the client's thinking.
- How the skills and experience of the consultants involved were used to support the project.



3. Outcomes

This should cover:

- The extent to which project objectives were met
- Challenges that arose and how they were they overcome
- Lessons that were learnt
- Examples of knowledge transfer
- Measurable results
- Qualitative results.

In particular judges will be looking for evidence of what was achieved, including the value added, and the quantitative and qualitative benefits achieved. It is recommended

that firms contextualise project results to show them in relative terms which better allow judges to assess actual performance. Demonstration of project outcomes need not be limited to overall firm performance, and can also be usefully shown in close context of the project undertaken. See judging criteria for further details.

4. Client Testimonials (no more than 150 words each)

Testimonials from up to three client contacts may be included in the entry. Clients should be encouraged to state their views on the value delivered, elements of delivery or the client/consultant relationship.