

Member Benefits 2023

The benefits delivered to firms and individuals across our sector in 2023

The voice of UK consulting



The **Management Consultancies Association** (MCA) is the representative body for the UK consulting sector and has been at the heart of the industry for over 65 years.

A POSITIVE FORCE FOR THE ECONOMY AND SOCIETY

and promoting the value of consultancy to the private and public sectors, the media and general public.

2023 has been a busy year for the trade association with record member engagement, more than 100 events and committee meetings and a high-profile presence in the national media.



Yunus Ozler

MCA President and Market Segment Leader, Energy and Resources *EY*

The world, and the UK, is experiencing rapid and unprecedented change. This is driven by a cluster of forces from climate change to inflation, from disruptive technology to regulation, geopolitical tensions to

economic hardship. This year's growth in the consulting industry is a reflection of increasing demand, especially in digital and technology consulting, business transformation and human capital services. Change has always been a constant for management consultants. As a result, the role of consultants in the UK continues to grow in its influence, value and impact and this is reflected in the outstanding services delivered by the MCA in 2023.



Tamzen IsacssonChief Executive *MCA*

Thanks to our strong and growing membership base, the MCA has achieved another successful year in 2023, despite all the headwinds the industry is facing and the economic and geopolitical shocks that are impacting our clients. Not only have we grown in size and income, but our membership engagements have expanded significantly, and our joint activities have increased in profile and importance. Members continue to enjoy our range of meetings and engagement was particularly strong in areas which reflected the evolving priorities of our industry. Our key role as the voice of the industry has been highlighted throughout the year from our presence in national media to our engagement with key political stakeholders during a busy pre-election period. We are also achieving record growth in our digital and social media presence with website sessions up 30% and nearly 80% increase in traffic to our website from social media.

Our key reports and studies such as the MCA Annual Industry Report, MCA Member Survey and the D and I toolkits have involved strong participation by member firms and provide a unique insight into the state of the consulting sector, the key trends and challenges as well as useful case studies to help share best practice. In total, there have been over 10,000 downloads of these key reports from our websites by members.

Our SME members also benefitted from 4 SME Committee meetings and roundtables and workshops focusing on helping SMEs to grow, marketing best practice and the implications of Al.

This year we set ourselves ambitious goals on the scale up of the Chartered Management Consultant Accreditation and together we have achieved them. 50 MCA member firms are engaged on ChMC and the number of successful ChMC consultants has grown nearly 50% on last year. Chartered continues to embed itself in our profession and there are nearly 1,000 Chartered Management Consultants with more than 4,000 now on the journey. The numbers of firms becoming and seeking accreditation continues to be encouraging.

Thank you to all our members for inputting into this work and putting forward speakers and representatives for our key events. We look forward to working with you all in 2024.

New members in 2023

Member committee meetings and events with more face to face opportunities this year

Member engagements (10% increase from 2022)











Diversity and Inclusion Working Group



attendees at D&I events



downloads of D&I toolkits



Toolkit Sharing Best Practice on:

- Delivering an inclusive onboarding process
- From the pre-onboarding stage to the end of their probation and integration into the organisation
- Including elements that are specific to consulting

Sustainability Working Group

370+

attendees at sustainability events

reduction plans Sustainability Award COP28
Sustainable Development Goals Electric vehicles
Technology and sustainability Renewable energy



SME activity

5300+

SME engagements and 4 SME Committee meetings

Roundtables and workshops held focusing on helping SMEs to grow, marketing best practice and the

Working groups & committees

- MCA Board
- **MCA Council**
- **■** Young MCA ExCo
- Young MCA Committee
- **■** Audit Committee
- Communications Committee
- **■** SME Committee
- Public Sector Working Group
- Private Sector Working Group
- Diversity & Inclusion Working Group
- Sustainability Working Group
- Women in Consulting Working Group
- Health & Social Care Sector Working Group

implications of Al.

Social media/press

national and online articles



media interviews and meetings



increase in website traffic year on year



document downloads since 2022



3096 increase in LinkedIn followers year on year





































370+

engagements with MPs, ministers, civil servants, and political party officials 37% increase from 2022

21

Crown
Commercial
Service

75+

Department for Business & Trade

25+





Nusrat Ghani MP

Minister of State for Industry and Investment Security at the Department for Business and Trade and Minister of State for the Investment Security Unit at The progression of consulting in the UK is testament to the talent within the sector and the opportunities it offers to people from all parts of our society.



MCA Council Guest Speaker Huw Pill

Chief Economist at Bank of England



Roundtable with The Rt Hon Angela Rayner MP

Deputy Leader of the Labour Party

Guest speakers at MCA events have included:



Michael O'Dwyer
Chief UK Business Correspondent
at The Financial Times



The Rt Hon Chris Skidmore MP Former Energy Minister and Chair of the Net Zero Review



Avivah Wittenberg-CoxGlobal expert on
21st century leadership and Autho



Stephanie Hare
Researcher, Broadcaster
and Author on Al



Chris Stark
CEO at the Climate Change Committee (CCC)



The Rt Hon Lord William Hague MP
Former Foreign Secretary
8. Eight Secretary of State

MCA annual member and industry reports



Guest speakers have included:



Justin Webb BBC Radio 4 Presenter



lan King Business Editor at Sky News

reports sent to key stakeholders across industry and government

Chartered Management Consultant Accreditation

Nearly Consultants accredited as Chartered

Consultants involved (trainees and experienced professionals)

firms engaged





Record entries
1100 attendees
at the MCA Awards Ceremony



Over 30000 views of the 'Value of Consulting' video



The Times MCA Awards 2023 supplement

15 million

Reach

1000+ downloads from website

SHAPING THE FUTURE OF THE INDUSTRY





Emily Ireland-JonesIBM Consulting
Chair of the
Young MCA

The Young MCA is the voice of the management consulting sector for those early in their consulting careers. It provides a platform for young consultants to share our perspectives with senior leaders, Government and media. This vital community also creates opportunities for young consultants to connect, network and share experiences across member firms, ranging in size and specialism.

2023 has seen the Young MCA organise 25 events reaching over 1,800 young consultants from a wide range of MCA member firms. Our efforts support consultants regionally, hosting events in person across the UK, in addition to virtually. Our network has promoted consulting as a career to hundreds of students across a number of Universities, whilst also continuing

25 Events

1800 + Attendees

to represent the apprentice and school leaver community advocating all entry routes into consulting. The Young MCA ensures members can benefit from the network no matter where they're based or how they joined consulting.

Throughout this year the Young MCA has hosted events on key topics such as emerging technology, sustainability and diversity and inclusion, as well as workshops on communications, negotiation, developing your role as a trusted advisor, and LinkedIn. We've also held focus groups discussing matters such as hybrid working, training and development, D&I and Chartered.

It's been a brilliant first year as Chair, and I thank all members who have engaged with the Young MCA. With the continued support of the MCA team and dedicated young consultants who volunteer their time, I look forward to the continued success and growth of the Young MCA in 2024, as we strive to continue to reach thousands of young consultants.



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