

# OUR COMMITMENT TO CONSULTING EXCELLENCE MCA ANNUAL DECLARATION

A&C

Insight. Action. Results.

# OUR DECLARATION

Akeso & Company is proud to reaffirm its commitment to the MCA's Consulting Excellence Scheme and promote the Nine Consulting Excellence Principles upon which it is founded.

**At Akeso & Company (A&C) we strive to uphold the highest standard for both our clients and our team. We are passionate about what we do; our proven track record and loyal client following is testimony to the service we provide.**

A&C is an independent management consultancy to the healthcare and life science sectors. We deliver operational efficiencies through strategic and transformational change and managed services.

**Our three core values** define who we are, what we strive to be and underpins our commitment to providing the highest standards of ethical behaviour, client service, and professionalism.

## 1. Accountability

Our clients' success is our priority. We take great pride and responsibility in producing in-depth business insights and outputs of the highest quality that surpass our clients' expectations. Utilising our trusted approach and unique market offering, our diverse team of experienced industry specialists deliver innovative value-based solutions.

## 2. Integrity

We say what we mean and we do what we say; we always act with integrity and honesty. Our credibility and reputation is founded on the strong and trusting relationships we have built with our clients. As a trusted partner and leading advisor to the NHS, providing a transparent service is particularly crucial in the work that we do.

## 3. Collaboration

At A&C we foster an inclusive and collaborative culture which seeks to draw on the full capabilities and diversity of our consultants. As a team we work collectively as we strive towards our shared goal and vision to deliver lasting change that has a tangible impact on our clients and society.

“At Akeso & Company our vision is to deliver tangible, measurable and sustainable benefits to the healthcare sector in areas we believe are relatively underdeveloped. Using a combination of unrivalled operational experience and robust analytics we provide our clients with the insights required to translate organisational goals into frontline reality.”



**Scott Healy & Chris Robson**  
Founders

## Insight. Action. Results.

# CONSULTING EXCELLENCE THE NINE MCA PRINCIPLES

As signatories to Consulting Excellence, MCA members firms commit themselves to adopt the Principles.



# CONSULTING EXCELLENCE DEMONSTRATING ETHICAL BEHAVIOUR

A&C is committed to ensuring that we demonstrate the highest level of ethical standards with respect to our work, our clients, our people and our culture.

**Our Code of Conduct, underpinned by our core values, ensures that we consistently demonstrate ethical behaviour when working with clients, partners, employees and other stakeholders.**



**Champion  
diversity**



**Act with  
integrity**



**Work  
diligently**



**Be  
accountable**

## **We are responsible and good citizens**

We only take on work that we are confident we can deliver and know will bring enhanced social value. We take great responsibility in delivering outputs that are based on strong analytical reasoning, and are in the best interest of both our client and society.

## **We conduct our business ethically**

The transformation impact we deliver our clients is built on a foundation of trust, for our clients and for each other. To achieve this, we hold ourselves individually and collectively accountable to the highest ethical standards and ensure the culture of our business is one where doing the right thing for our clients and each other is the only course of action.

## **We foster an ethical culture**

We pride ourselves on being a close knit team that fosters a open-mindedness and a collaborative working environment. At the core of our team culture, we strive to overcome challenges collectively and support each other to do the right thing.

“As we continue to grow and evolve as a business, we take great responsibility as a team to ensure that the culture we have built continues to thrive. We actively drive this by engaging in regular team building exercises and charity and social events.”

**Olivia Jeffery,**  
*Consultant and Team Events Coordinator*



# CONSULTING EXCELLENCE DELIVERING CLIENT SERVICE & VALUE

Our clients' success is our priority. We take great pride and responsibility in the sole aim of producing insights and outputs of the highest quality that surpass our clients' expectations.

## Our services:

We focus our expert support and value across three key provisions:

- Consulting Services
- Data Science Services
- Managed Services

## We provide excellent consulting services which deliver the outcomes clients seek and need

We provide real clarity to our clients challenges, hone in on the actual issues, support senior decision-making and fast-track delivery that can be sustained in the long term. Ultimately, we support our clients translate organisational goals into frontline reality using a combination of our unrivalled operational experience, our proven industry leading methodologies and the deep expertise of our consultants.

## We are transparent with clients and respond to their concerns

We are data-driven and our analytical expertise helps our clients understand the facts and develop real insights. We seek to uncover the underlying route cause not just treat the symptoms.

## We always strive to improve the value we can deliver to our clients

Our clients are at the heart of all we do; we are relentless in our pursuit of bringing about improvements in patient care, quality, operational performance and our client's bottom line. Our significant growth and success as a business is built on trusting and long-lasting client relationships.

## Our expertise:

We work across seven functional areas of healthcare:

- Estates & Facilities
- Pathology & Diagnostics
- Pharmacy
- Procurement
- Supply Chain
- Technology
- Theatre Operations

"Akeso & Company took the time to really understand our organisation and I have been very impressed with the quality of work they have produced. Their flexibility, dedication and open-minded approach in delivering a bespoke solution that was right for us has been a breath of fresh air."

- Head of Procurement Excellence, Nuffield Health

# CONSULTING EXCELLENCE ENSURING PROFESSIONAL DEVELOPMENT OF OUR CONSULTANTS

We understand the importance of investing in our people. That's why we are committed to ensuring our consultants have the resources and support they need in order to reach their goals.



## We undertake training and professional development planning each year

Our approach focuses on developing a long-term career progression plan bespoke to each consultants' needs. This includes setting out regular objectives and investing in professional training programs.

"As a small independent consultancy employees have the opportunity to shape not only their own future, through regular investment in training and other resources, but also the strategic direction of the business."

*Fraser Guillen,  
Principal Consultant*



## We promote strong core consulting capabilities and specialisms in our consultant teams

From the outset our consultants are provided with the tools to develop their core consulting skills as their careers progress with us. We maximise the unique opportunities an SME environment allows through active encouragement of ownership across various business functions and specialisms.



## We support our employees' career progression, professional development and welfare

Our consultants are assigned a career coach and mentor to help support their continual growth and reach their full potential, both professionally and personally. Our bespoke and personal approach to employee development ensures we retain and recruit the best and brightest consultants.

"The professional development opportunities offered by A&C to all employees are truly world class! It has really helped me identify my key development areas and to bridge the gaps to aid my long term career progression."

*Dr. Débora Salvado,  
Business Analyst*



## CONTACT US

---

**Scott Healy**  
Director

T: (+44) 20 3011 1381  
E: [scott.healy@akesoco.com](mailto:scott.healy@akesoco.com)



[www.akesoco.com](http://www.akesoco.com)

AKESOCO

Insight. Action. Results.