



Performance Improvement in the Private Sector Curzon & Company LLP with Chemring Group Plc

This project transformed the operating model and performance culture of Roke (part of Chemring Group), a renowned engineering consultancy that was failing to deliver on its commercial potential.

By working closely with Roke staff and management to design and implement the new operating model, Curzon overcame an ingrained resistance to change. 'Project Pyramid' over-delivered on the challenging utilisation, revenue and profit targets set by the Group CEO, and results since Curzon left have continued to improve. Roke is now a profitable business driving for further expansion, with a reinvigorated management team and staff who describe a new-found 'atmosphere of success'.